

GAIN FROM OUR NETWORK

The logo for Intelligent Property Solutions features a stylized red lowercase 'i' with a dot, followed by the word 'ntelligent' in a blue sans-serif font. A horizontal line is positioned below the 't' in 'ntelligent'. Below this line, the words 'PROPERTY SOLUTIONS' are written in a red, all-caps, sans-serif font.

intelligent
PROPERTY SOLUTIONS



IPS COMMITMENT

No-one should ever underestimate the power of a broad and influential business network. At Intelligent Property Solutions, our dedicated approach is well defined within our vast and expansive network, which spans across a multitude of industries at the very highest level. This includes banking, property, telecoms, major public & private organisations and exclusive high-net-worth clubs & royalty.

Our commitment is to offer a real workable network, be attentive to our client's needs and provide top-of-mind presence and real connectivity. We are focused on providing intense value and a special service offering, delivered with our unique personal touch!

Let our many years of experience, along with our high level of service, guide you in achieving the results you require. Let us be your solution!"

Your property may very well be your largest asset and possibly valued beyond what you have invested in your business! As most people are not in the business of buying and selling property on a regular basis, often the skill required for success is not identified, nor implemented!

OUR INTELLIGENT MISSION

The IPS mission is to provide a service that ensures top results for both buyers and sellers of high-value assets. By providing this service we will build winning and long lasting relationships with all of our clients and through the strength of our network and mechanisms we deliver unequalled service every time.

OUR INTELLIGENT SOLUTIONS TEAM

Our team consists of a group of passionate and dedicated professionals. Trained to identify and provide value, they have been groomed to ensure that all clients are given the kind of treatment they would expect from market leaders. With representatives located throughout the country, there is simply nowhere that is out of our reach. When you put us to the test we deliver, every time!

WHY INTELLIGENT PROPERTY SOLUTIONS

Intelligent Property Solutions (IPS) is a bespoke property sales company with a niche market appeal towards discerning clients who value the inside track to quality information and opportunity. With over twenty years of experience through a variety of markets and sectors, we have the experience and network to identify opportunity, whether you are selling or investing. By focusing on an expansive network and utilising both real estate sale and auction sale platforms (traditional and online), we are able to offer you a solution to successfully sell your property, quickly and efficiently.

Our carefully selected team offers our clients a wealth of experience across various divisions, from evaluations, property positioning, marketing, PR and legal, to sourcing buyers and documentation scrutiny.

We believe that the best way to captivate the market is through careful positioning which ultimately aligns value with possibility. Through placement, positioning and overall stature, we are able to attract interest and opportunity!

OUR 4 CORE VALUE OFFERING

Intelligent Property Solutions offer a successful outcome through 4 specific quadrants, offering unique insight, a distinctive strategy and most important of all, access to our unique and vast investor network.

EXPERT INSIDE ANALYSIS and OVERVIEW

QUALITY ASSET MANAGEMENT

FOCUSED MARKETING STRATEGIES

A DESIRED SOLUTION

INTELLIGENT SERVICE SOLUTIONS DIVISIONS

1. EXPERT INSIDE ANALYSIS

The consultation and analysis process provides clarity and extracts in-depth information so that we can begin the process of concluding the sale, efficiently and effectively. Our insight is clear, concise and completely substantiated which does not prejudice any process or direction. This process includes asserting the retail value of the property, offering informed decisions, identifying the sales portal, conducting thorough research and drafting a proposal.

2. ASSET MANAGEMENT

We recognise the importance of managing your asset from start to finish. Through our expertise and expansive network, as well as our focus on precision and detail, we are able to conceptualise the best possible strategy for your specific asset to ensure it is sold. This includes representing the interest of the seller, staging the property, positioning the property for sale, managing the interface and project managing the entire sale. Our experienced team will manage the asset and process on your behalf to ensure the deal is concluded.

3. MARKETING

A key element to ensure you reach a solution is to market your asset to the right individuals, through the right channels. By presenting your property to our network, managing a targeted viral campaign, utilising public relations channels, area specific marketing, exposure on property websites and other tailored marketing solutions, we ensure that we attract the right people to your asset. Our highly experienced marketing and PR team have relationships with a wide variety of media houses, publications and service providers who ensure that every asset enjoys maximum exposure and the widest possible reach.

4. THE CONCLUSION

The most important element of any transaction is the conclusion. Let us manage the participation of all parties, negotiate the sale on your behalf, scrutinise all documentation, coordinate the transfer process and ensure a smooth handover process.





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